



Dean & Wood Ltd  
**Vacancy**

## Sales Analyst

Morley, Leeds (LS27 0LL)

Would you like to join a forward thinking company that invests in people and their development?

Beijer Ref UK & Ireland group of companies is the largest refrigeration and air conditioning wholesaler in the UK. There are five trading companies within the group; Dean & Wood Ltd, HRP Ltd, RW Refrigeration Wholesale Ltd, DWG Refrigeration Wholesale Ltd (Ireland) and 3Dplus Ltd. The core competence of the group is to effectively and efficiently distribute products from centralised stock held in the UK.

We are recruiting for a Sales Analyst at our office in Morley, Leeds.

The jobholder is expected to assist the sales teams in achieving company sales objectives and maximising customer profitability.

Your main duties / responsibilities will be:

- Day-to-day sales administration duties, mainly working in MS Excel and SAP
- Monthly reports for customers
- Maintain customer discount quotations and product prices on SAP (list and nett) and issue nett price lists
- Organisation of retrospective rebates
- Pricing exceptions notifications
- Deal with pricing enquiries internal / external
- Provide sales data for supplier support claims
- Oversee procedure for setting up new accounts

The ideal candidate will be a flexible person who enjoys working as part of a small team. You will have the following skills and experience:

- Previous experience in an Administrator role would be an advantage
- Excellent numeracy, accuracy, literacy and communication skills
- Good knowledge of Microsoft systems; Excel, Word and Outlook
- Knowledge of SAP business software would be an advantage, but not essential

Please apply, enclosing your current CV and salary expectations, and detail in the application how your experience and skill set will help you in this role.

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dean&wood  
the face of refrigeration  
& air-conditioning

[www.dean-wood.co.uk](http://www.dean-wood.co.uk)

