



Dean & Wood Ltd  
**Vacancy**

## Account Managers Manchester (M17 1GA)

Would you like to join a forward thinking company that invests in people and their development?

Beijer Ref UK & Ireland group of companies is the largest refrigeration and air conditioning wholesaler in the UK. There are five trading companies within the group; Dean & Wood Ltd, HRP Ltd, RW Refrigeration Wholesale Ltd, DWG Refrigeration Wholesale Ltd (Ireland) and 3Dplus Ltd. The core competence of the group is to effectively and efficiently distribute products from centralised stock held in the UK.

We are recruiting for Account Managers at our office in Manchester.

The jobholder is expected to take responsibility for proactively developing new and existing relationships with air conditioning contractors and to process customer quotes, orders and enquiries across the Mitsubishi Heavy Industries air conditioning product range. To ensure customers receive a fast and efficient response to sales enquiries, building customer loyalty and enhancing the company's reputation for service.

The ideal candidate will be a flexible person who enjoys working as part of a small team. You will have the following skills and experience:

- Confident and pro-active on the phone with a tenacious attitude.
- Previous experience in a customer service, sales or telesales role.
- Excellent numeracy, accuracy, literacy and communication skills.
- Good knowledge of Microsoft systems; Excel, Word and Outlook

Please apply, enclosing your current CV and salary expectations, and detail in the application how your experience and skill set will help you in this role.

Please include a covering letter with your application

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Tel. 01372 389221



dean&wood  
the face of refrigeration  
& air-conditioning  
[www.dean-wood.co.uk](http://www.dean-wood.co.uk)

