



Dean & Wood Ltd  
**Vacancy**

## Account Managers

Harlow

Would you like to join a forward thinking company that invests in people and their development?

Beijer Ref UK & Ireland group of companies is the largest refrigeration and air conditioning wholesaler in the UK. There are five trading companies within the group; Dean & Wood Ltd, HRP Ltd, RW Refrigeration Wholesale Ltd, DWG Refrigeration Wholesale Ltd (Ireland) and 3Dplus Ltd. The core competence of the group is to effectively and efficiently distribute products from centralised stock held in the UK.

We are recruiting for Account Managers at our regional office in Harlow.

The jobholder is expected to take responsibility for generating customer orders and enquiries across the Mitsubishi Heavy Industries air conditioning product range and to develop new and existing customer relationships. You will ensure customers receive a fast and efficient response to sales enquiries, building customer loyalty and enhancing the company's reputation for service.

The ideal candidate will be a flexible person who enjoys working as part of a small team. You will have the following skills and experience:

- Confident on the phone with a tenacious attitude.
- Previous experience in a customer service, sales or telesales role.
- Excellent numeracy, accuracy, literacy and communication skills.
- Good knowledge of Microsoft systems; Excel, Word and Outlook in particular.

Please apply, enclosing your current CV and salary expectations, and detail in the application how your experience and skill set will help you in this role.

Applications to include a covering letter please.

[recruitment@beijerref.co.uk](mailto:recruitment@beijerref.co.uk)

Tel. 01372 389221



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the face of refrigeration  
& air-conditioning

[www.dean-wood.co.uk](http://www.dean-wood.co.uk)

